

The National Carbon Co.

Office and Works:
Wilson Avenue,
near E. S. & M. S. R'y.

Cleveland, O. June 10th, 188 6.

Dear Sirs:

After a careful study of, and a large experience in the Carbon Business, we have arrived at the conclusion that, with any of the present methods of manufacture, the Carbon makers have not as yet, succeeded in making a perfect Carbon, or one that fully meets all the requirements of the different systems of Electric Lighting.

While we guarantee to furnish you as good or a better Carbon in all respects, than you can purchase of any maker in this country; yet we hope to greatly improve and perfect our manufactures, and to produce such goods as will fully meet the requirements of all the different systems and the conditions under which they are operated.

In order to do this and get the manufacture of Carbons down to a scientific basis, it is necessary that we know the different conditions under which you use Carbons.

We therefore ask you to be kind enough to fill out the enclosed blank and mail to us, or send it in with your next order.

This information will also enable us to, at all times, fill your orders intelligently, and will greatly add to your convenience.

We assure you that any information thus obtained, is for the sole purpose as stated above, and that it will be held in strict confidence.

By giving this your prompt attention, you will greatly oblige,

Respectfully Yours,

THE NATIONAL CARBON CO.

Cleveland Ohio.

June 10/86.

National Carbon Co.

Says it is necessary
for them to know the
different conditions
under which the
minutuses Carbon is
asked that enclosed
paper be filled up.



Name of System.....

No. of Store and Inside Lights

No. of Street and other Outside Lights of that Description
.....

No. of Factory or Mill and other Lights of that Description
.....

No. full Arc Lights.....

No. half Arc Lights.....

The National Carbon Co.,
Cleveland, Ohio.

Dear Sirs:

We are operating our Lights as indicated
above.

Respectfully,

[Abstract:] Says it is necessary for them to know the different conditions under which the mint uses Carbon...

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Cleveland, O.
June 10, 1886

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